



The 2017 Trading Tech 40: Robert Sloan



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Robert Sloan
Managing Partner
S3 Partners
Last year: 28

Compiling and aggregating data has value, but the bigger payoff comes from “pointing people to better outcomes,” says Robert Sloan, managing partner of S3 Partners. Three years ago the New York-based financial technology, analytics, and advisory firm that Sloan founded in 2003 introduced Blacklight, consolidating on a single software-as-a-service platform counterparty intelligence for all products and markets.

The continuing hunt for predictive tools — pointing to better investment outcomes — led to the release last summer of Black App. The all-time best seller from Bloomberg’s App Portal, Black App draws from data on trillions of dollars of asset inventory to deliver short-interest analytics. These are “data points that portfolio managers want to have to start the day, and they were dealing with old information,” Sloan, 53, says. “Now they get it in real time and can make decisions with confidence.” Other innovative analytic tools are being prototyped, he adds.

BEST OF THE REST: NOS. 1-40*

RANK	NAME	FIRM
1	Richard Prager	BlackRock
2	Chris Isaacson	Bats Global Markets
3	Bradley Peterson	Nasdaq
4	Brad Levy	MarkitSERV
5	Dan Keegan	Citi
6	Glenn Lesko	Bloomberg Tradebook
7	Bryan Durkin	CME Group
8	Mayur Kapani	Intercontinental Exchange
9	Mike Blum	KCG Holdings
10	Raj Mahajan	Goldman Sachs Group
11	Ronald DePaolo	Fidelity Institutional
12	Nick Themelis	MarketAxess Holdings
13	Jenny Knott	NEX Optimisation
14	Billy Hult	Tradeweb Markets
15	Rob Park	IEX Group
16	Bill Chow & Richard Leung	Hong Kong Exchanges and Clearing
17	John Mackay (Mack) Gill	MillenniumIT
18	Paul Hamill	Citadel Securities
19	Eric Noll	Convergex
20	Veronica Augustsson	Cinnober Financial Technology
21	Tyler Moeller & Joshua Walsky	Broadway Technology
22	Alasdair Haynes	Aquis Exchange
23	Gaurav Suri	Arcesium
24	Manoj Narang	Mana Partners
25	Michael Chin & Neill Penney	Thomson Reuters
26	Robert Sloan	S3 Partners
27	Anton Katz & Stephen Mock	AQR Capital Management
28	Donal Byrne	Corvil
29	Stu Taylor	Algomi
30	Alfred Eskandar	Portware
31	Steven Randich	Financial Industry Regulatory Authority
32	R. Cromwell Coulson	OTC Markets Group
33	Peter Maragos	Dash Financial
34	John Fawcett	Quantopian
35	Donald Ross III	PDQ Enterprises
36	Jennifer Nayar	Vela Trading Technologies
37	Dan Raju	Tradier
38	Susan Estes	OpenDoor Trading
39	David Mercer	LMAX Exchange
40	Oki Matsumoto	Monex Group

*Go to iim.ag/tech40 for full profiles.